

Sales Leads Validation

Identify qualified leads at a lower cost

Generate qualified leads with automated outbound campaigns. Our Digital Agent can **process hundreds of concurrent calls** and creates a shortlist of interested customers. **60 %** of customers shortlisted by the voice assistant are hyper-target leads ready to make a purchase decision.

80 – 90 %

of answered
phone calls

1000

calls in minutes

24x7

availability

Create a funnel that converts

Our **voice assistant** calls a list of potential customers and asks a set of qualifying questions.

It can process **thousands of leads at once** which significantly reduces operational costs and saves valuable time of human sales agents. Instead of qualifying each lead manually, they can focus on lucrative deals in the pipeline.

Recorded and transcribed customer responses are automatically transferred to the next stage of the sales process.

Applicable for:
banking, insurance, real estate and other consumer services



2 weeks to set your voice assistant

DESIGN

TEST

PILOT

OPERATE





Digital agent also deals with

DELAYED CALLS: Many customers do not answer the first call or ask for a later one. The voice assistant puts the call on hold and calls again at a time defined by the customer.

INCOMING CALLS: If the customer calls back, voice assistant answers it, introduces itself, thanks the customer for calling back and continues with the questionnaire. All that 24/7 with unlimited number of parallel calls.

DATABASE UPDATES: As a side effect, the voice assistant updates your contact database based on the results of the calls (reached contact, non-existent phone number, phone number no longer in use, ...)



Join more than **60 B2B CLIENTS** in **6 countries** who trust us:

